# **EIRST VA** Weekly Leader Board

## **General Agencies**

Combined Health/Life

### Diamond Producers (\$50,000 & Above)

#### Platinum Producers (\$30,000 - \$50,000)

| Lemar, Mike                           | Sunshine State Agency                       | \$32,200 | 11 |
|---------------------------------------|---|----------|----|
| Gold Producers (\$10,000 - \$30,000)  |   |          |    |
| Ahlbum, Jon                           | The Ahlbum Group                            | \$23,289 | 11 |
| Mednick, Scott E.                     | Professional Insurance Systems of Florida   | \$17,156 | 5  |
| Stevens, Ray                          | Stevens & Associates Insurance Agency, Inc. | \$13,644 | 3  |
| Silver Producers (\$5,000 - \$10,000) |   |          |    |
| Concklin, Ron                         | Rosenberg-Concklin, Inc.                    | \$9,259  | 7  |
| Sheldon, Paul T.                      | Paul Sheldon Insurance & Benefits Planning  | \$8,832  | 1  |
| Heller, Mark                          | Heller Insurance Agency                     | \$8,496  | 1  |
| Daniels, David K.                     | David K. Daniels & Associates               | \$7,128  | 1  |
| Sweeney, Paul                         | Quality First Insurance Agency, Inc.        | \$6,137  | 2  |
| Schroeder, Shawn T.                   | Jack Schroeder & Associates, Inc.           | \$5,532  | 2  |
| Martinez, Bett L.                     | Martinez Insurance Agency                   | \$5,408  | 1  |
| Sakharoff, Richard D.                 | Security Benefits Group, Inc.               | \$5,316  | 2  |
| Bronze Producers (\$2,500 - \$5,000)  |   |          |    |
| Woods, Judith L.                      | Woods Insurance Agency                      | \$5,004  | 1  |
| Rentner, Cary                         | Rentner Insurance Agency                    | \$4,855  | 1  |
| World Wide Coverage Corp.             |   | \$4,668  | 2  |
| Gelbwaks, Peter S.                    | Gelbwaks Executive Marketing Corp.          | \$4,572  | 2  |
| Wroblewski, Robert M.                 | SOS Insurance Group                         | \$4,536  | 4  |
| American Eagle Consultants, Inc.      |   | \$4,356  | 2  |
| Maisonet, Joseph                      | Maisonet Insurance Agency                   | \$3,924  | 2  |
| Muchnick, Stuart C.                   | Muchnick Insurance Agency                   | \$3,900  | 1  |
| Sipel, Raymond E.                     | AXA Advisors, LLC                           | \$3,900  | 1  |
| Borowick, Jeffrey M.                  | Borowick Insurance Agency                   | \$3,889  | 1  |
| Stamper, John W.                      | Choice Plus Benefits                        | \$3,552  | 1  |
| Statkewicz, Thomas G.                 | Sylvan-James Associates, Inc.               | \$3,541  | 2  |
| Jacobson, Sandy A.                    | Jacobson Insurance Agency                   | \$3,480  | 1  |
| Schuler, James F.                     | Consumer Group Services, Inc.               | \$3,480  | 1  |
| Hatton, Catherine E.                  | Long Island Insurance Solutions             | \$3,463  | 2  |
| Nordstrom, Timothy W.                 | Nordstrom Insurance Agency                  | \$3,396  | 1  |
| Klibowitz, Larry T.                   | Klibowitz Insurance Agency                  | \$3,168  | 1  |
| Webster, Larry L.                     | Webster & Associates, Ltd.                  | \$3,072  | 1  |
| Schwartz, Scott J.                    | Schwartz Insurance Agency                   | \$2,844  | 1  |
| Collins, Robert D.                    | Collins Insurance Agency                    | \$2,784  | 1  |
| Stuntz, Wynette B.                    | Stuntz Insurance Agency                     | \$2,676  | 1  |



August 4, 2013



## Writing Agents

**Combined Health/Life** 

Diamond Producers (\$20,000 & Above)

## Platinum Producers (\$15,000 - \$20,000)

## Gold Producers (\$10,000 - \$15,000)

Pacheco, Ronald J. Jr.

\$11,160

## Silver Producers (\$5,000 - \$10,000)

| Barganier, Brian K.                | \$9,396 | Ahlbum, Tim           | \$6,120 |
|------------------------------------|---------|-----------------------|---------|
| Sam, Catherine M.                  | \$8,964 | Stevens, Sandra K.    | \$5,844 |
| Sheldon, Paul T.                   | \$8,832 | Stevens, Ray          | \$5,544 |
| Heller, Mark                       | \$8,496 | Martinez, Bett L.     | \$5,408 |
| Daniels, David K.                  | \$7,128 | Sakharoff, Richard D. | \$5,316 |
| Sauer, Robert R.                   | \$6,504 | Woods, Judith L.      | \$5,004 |
| Brown, Matthew                     | \$6,168 |                       |         |
| onze Producers (\$2,500 - \$5,000) |         |                       |         |
| Rentner, Cary                      | \$4,855 | Aarons, Neill         | \$3,348 |
| Kempler, Gary S.                   | \$4,560 | Gordon, Aaron         | \$3,276 |
| Welsh, Traci A.                    | \$4,176 | Jaffe, Joseph A.      | \$3,276 |
| Quintero, Aurelio                  | \$4,140 | Klibowitz, David R.   | \$3,168 |
| Adah, Denise G.                    | \$3,948 | Sprague, James A. Sr. | \$3,072 |
| Basso, Marie                       | \$3,900 | Ahlbum, Jon           | \$2,844 |
| Greenfield, Paul F.                | \$3,900 | Kahn, Rachel          | \$2,844 |
| Muchnick, Stuart C.                | \$3,900 | Lange, Douglas M.     | \$2,844 |
| Sipel, Raymond E.                  | \$3,900 | Saylor, Dexter R.     | \$2,844 |
| Borowick, Jeffrey M.               | \$3,889 | Schwartz, Scott J.    | \$2,844 |
| Borosak William J. Jr.             | \$3,768 | Collins, Robert D.    | \$2,784 |
| Weiss, Marc H.                     | \$3,672 | Losardo, Regina E.    | \$2,700 |
| Catron, Edward A.                  | \$3,612 | Sweeney, Paul W.      | \$2,697 |
| Stamper, John W.                   | \$3,552 | Maisonet, Marcie      | \$2,676 |
| Jacobson, Sandy R.                 | \$3,480 | Mann, Gerald R.       | \$2,676 |
| Sheehan, Jeffrey P.                | \$3,480 | Stuntz, Wynette B.    | \$2,676 |
| Tantillo, Robert V.                | \$3,440 | Sakharoff, Richard D. | \$2,610 |
| Nordstrom, Timothy W.              | \$3,396 |                       |         |

FOR THE WEEK ENDING

August 4, 2013